

JOIN OUR WINNING SALES TEAM!

TITLE: Mobile Advisor (Mobile Sales Associate)

HOURS: Full-Time & Part-Time

PAY RATE: TBD + Commission & Bonuses

Locations: Ottawa, Oshawa, Whitby and New Market

ABOUT US:

We are located in over 170 stores across Canada and 100% Loblaw owned, providing a fresh and better way to buy wireless. As a multi-carrier retailer, we are proud to offer a choice from 7 leading wireless providers including PC Mobile and have a complete selection of the latest mobile phones and accessories. We are the Mobile Shop! So next time you are grocery shopping, stop by and see us. We look forward to meeting you!

POSITION DETAILS:

Our employees work towards achieving all the key business objectives including sales, service and customer experience. It's simple; here's how:

- Follow operational guidelines to ensure all compliance standards are being met and complete all required trainings
- Work in partnership with Lead Advisors and other Mobile Advisors to maximize sales
- Provide customers with superior knowledge of all the product lines and services available
- Establish trusting relationships with customers by helping them find the best products for their needs
- Provide follow up service and guidance to customers
- Have a professional and friendly attitude

THE IDEAL CANDIDATE:

If you are someone who has 1 – 2 years of progressive retail sales and customer service experience and is driven by success and challenge, we have an opportunity for a strong candidate who exemplifies a passion for Sales, Wireless technology and an outstanding customer experience. The Mobile Shop is looking for Tech Savvy individuals with exceptional communication and interpersonal skills, who have the zeal to be product experts in the Wireless industry. Experience in the wireless industry is a definite asset, but a positive attitude and the will to learn is all we need.

WHAT WE OFFER:

Apart from being a fun, dynamic and respectful work environment, we also offer:

- Competitive Total rewards and Compensation Package (Hourly base + Commissions)
- Ongoing training and support programs, coupled with Unparalleled carrier support
- Employee referral bonus and Sales Expert Program
- Attractive EPP choices from all carriers
- Career advancement opportunities

HOW TO APPLY

1. Email us your resume in MS Word or PDF format to employment@sdimarketing.com

2. You MUST include "**Mobile Sales**" in the subject line of your email.

We thank all those who submit applications; however only those candidates selected for an interview will be contacted. No phone calls please.

JOIN OUR WINNING SALES TEAM!

TITLE: Lead Advisor (Mobile Store Manager)

HOURS: Full-Time

PAY RATE: Salary + Commission & Bonuses

ABOUT US:

We are located in over 170 stores across Canada and 100% Loblaw owned, providing a fresh and better way to buy wireless. As a multi-carrier retailer, we are proud to offer a choice from 7 leading wireless providers including PC Mobile and have a complete selection of the latest mobile phones and accessories. We are the Mobile Shop! So next time you are grocery shopping, stop by and see us. We look forward to meeting you!

POSITION DETAILS:

Our leaders work towards achieving all the key business objectives including sales, service, employee engagement and customer experience. It's simple; here's how:

- Follow operational guidelines to ensure all compliance standards are being met and complete all required trainings
- Lead and develop Mobile Advisors to meet store sales and performance objectives
- Establish trusting relationships with customers by helping them find the best products for their needs
- Successfully recruit and Onboard new Mobile Advisors
- Effectively administer performance management programs and deliver on all key metrics through coaching and feedback
- Demonstrate superior organization and time management skills
- Keep the store updated with the latest trends to provide a better customer experience

THE IDEAL CANDIDATE:

If you are a people leader with 2 - 4 years of progressive retail sales and customer service experience and are driven by success and challenge, we have an opportunity for a strong candidate who exemplifies a passion for Sales, Wireless technology and an outstanding customer experience. The Mobile Shop is looking for dynamic people managers with exceptional leadership, communication and interpersonal skills, who have the zeal to be product experts in the Wireless industry. Experience in the wireless industry is a definite asset, but a positive attitude and the will to learn is all we need. Post-secondary education and industry certifications are desirable. *Candidates with a strong leadership and sales background will be given preference.*

WHAT WE OFFER:

Apart from being a fun, dynamic and respectful work environment, we also offer:

- Competitive Total rewards and Compensation Package
- Ongoing training and support programs, coupled with Unparalleled carrier support
- Employee referral bonus and Sales Expert Program
- Attractive EPP choices from all carriers
- Career advancement opportunities

HOW TO APPLY

1. Email us your resume in MS Word or PDF format to **employment@sdimarketing.com**
2. You MUST include "**Store Manager**" in the subject line of your email.

We thank all those who submit applications; however only those candidates selected for an interview will be contacted. No phone calls please.